



# ORACLE SALES & OPERATIONS PLANNING. NEXT-GEN PLANNING.

## The challenge

In times of digitalization and globalization, supply chain planning is becoming increasingly more complex. Many factors like technological and economic developments, heterogeneous data landscapes or multi-faceted process environments have an effect on planning. Yet, the ever shortening production and planning cycles as well as a rapid information transfer require excellent concepts so the vast diversity of information can be integrated into a valid planning process. Only by means of those, upcoming economic and political events can be planned in a proactive way.

## Why Oracle S&OP Cloud?

Oracle Sales and Operations Planning (S&OP) Cloud is a module of the Oracle Supply Chain Management (SCM) Cloud. This scalable, integrated business application provides intelligent support for complex supply chain planning with real-time data. The integration of the individual departments in a uniform planning process enables the implementation of a company-wide strategy. With the help of a future-oriented S&OP process, product, demand, and delivery planning can be adapted optimally to the financial and strategic objectives of the company.

## Why PROMATIS?

PROMATIS stands for Business Process Excellence which shows in its synergetic interrelationship of business process and modern information technologies. Customized solution pacts contain innovative digitalization concepts and allow a smart introduction into the profound use of the Oracle S&OP Cloud. Sophisticated procedure models and project tools as well as best practice solutions ensure excellent project results, cost efficiency, and a punctual implementation.



## PROMATIS Business Process Excellence

The service portfolio for Business Process Excellence includes the consideration of complex processes within the company. The services go far beyond the optimization of business processes: Adaptable business processes, which offer the potential for continuous adaptation to changed business models and marketing conditions, are designed and realized.

## Oracle Supply Chain Management Cloud

With its functional breadth and depth (including product innovation, strategic material sourcing, external manufacturing and integrated logistics), the Oracle SCM Cloud is a balanced and powerful solution. The functions can be implemented step by step, keeping risks to a minimum, lowering costs and maximizing flexibility. At the same time, clients benefit from constant functional innovations.

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### Key Features Oracle S&OP Cloud

- » Configurable process templates
- » Best Practices dashboards, layouts, and tables
- » Embedded analysis functions
- » Management by exception
- » Consensus forecast
- » Rapid in-line supply simulation
- » Aggregate and raw capacity planning
- » Comparative analysis and continuous monitoring of the planning
- » Stand-alone solution by using external data via flat files
- » Interoperability with the Oracle solution for a tactical planning
- » Integration with Excel and other modules of the Oracle SCM Cloud

### PROMATIS Business Process Excellence Solution

- » Systematic approach to the identification and solution of performance gaps and planning differences
- » Monitoring of action and decision measures
- » Integration of key stakeholders with the aim of an integrated solution
- » Solution-oriented analysis of reference processes
- » Application of the PROMATIS procedure model IQPM™ (Integrated Quality Process Model)
- » Development and iterative integration of customer-specific requirements
- » Systematic testing
- » User training and documentation

### Your benefits

- » Matched combination of Oracle S&OP Cloud and PROMATIS Business Process Excellence Solution
- » Fulfillment of standard customer requirements
- » Usage of harmonized data from different ERP system sources for meaningful planning
- » Application of Best Practices as well as reference models and predefined templates
- » Efficient realization through process and project know-how
- » High flexibility and responsiveness to changes of market conditions
- » Long-term transparency of the supply chain and capacity planning
- » Higher productivity